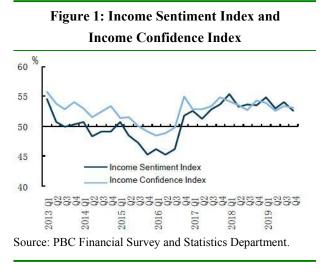
December 23, 2019

Urban Depositor Survey Report (Q4 2019)

In Q4 2019, the People's Bank of China (PBC) conducted a survey of 20,000 depositors in 50 cities across the country. The survey results are as follows.

I. Income Sentiment Index

The income sentiment index for this quarter stood at 52.6 percent, down 1.5 percentage points from the previous quarter. Specifically, 17.3 percent of respondents saw income rise, down 2.1 percentage points from the previous quarter, while 70.6

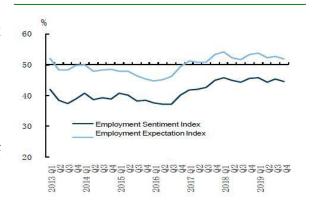


percent of respondents felt little change in income, up 1.2 percentage points from the previous quarter. The income confidence index registered 53.1 percent, down 0.3 percentage points from the previous quarter.

II. Employment Sentiment Index

The employment sentiment index fell by 0.9 percentage the points from previous 44.5 to quarter percent. Specifically, 15.1 percent of respondents positive were the about employment situation and felt finding a job

Figure 2: Employment Sentiment Index and **Employment Expectation Index**



Source: PBC Financial Survey and Statistics Department.

was easy, those reporting just the opposite or feeling unsure accounted for 33.4 percent, and 51.5 percent indicated "so-so". The employment expectation index, at 51.9 percent, was down 0.6 percentage points from the previous quarter.

III. Price and House Price Expectations

The price expectation index for the next quarter fell by 1.1 percentage points from the previous quarter 64.4 to Specifically, percent. 34.9 of percent respondents expected prices to rise in the coming quarter, 45.7 percent anticipated little change, 9.2 Source: PBC Financial Survey and Statistics Department.



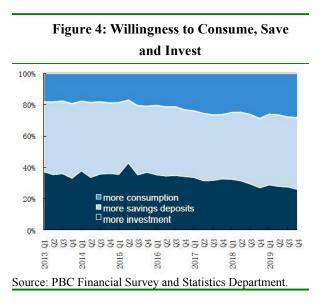
percent said prices will go down, and 10.3 percent were unsure.

Regarding house prices in the coming quarter, 26.5 percent of

respondents expected an uptrend, 51.5 percent said there will be little change, 11.1 percent anticipated a fall, and 10.9 percent were unsure.

IV. Willingness to Consume, Save and Invest

Of the people surveyed, 28.0 percent preferred more consumption, up 0.3 percentage points from the previous quarter; 45.7 percent were in favor of more savings deposits, up 1.2 percentage points quarter on quarter; and



26.3 percent were inclined to make more investment, down 1.5 percentage points from the previous quarter. Of the preferred investment vehicles, the top three were wealth management products of banks, securities firms and insurance companies, products of fund companies and trust companies, and stocks, picked by 49.9 percent, 20.9 percent and 16.9 percent of respondents, respectively.

Regarding items on which they plan to spend more over the next three months, the picks, in descending order of preference, are education (28.9 percent), tourism (28.3 percent), health care (27.5 percent), big-ticket items (21.3 percent), house purchase (20.7 percent), social, cultural and recreational activities (18.2 percent), and insurance (15.5 percent).

Annex: Urban Depositor Survey Indexes

Percent

	Price	Income	Income	Employment	Employment
	Expectation	Sentiment	Confidence	Sentiment	Expectation
	Index	Index	Index	Index	Index
Q4 2016	67.6	51.9	54.9	40.1	49.4
Q1 2017	61.5	52.6	52.9	41.8	51.1
Q2 2017	61.3	51.3	52.9	41.9	50.7
Q3 2017	61.2	52.8	53.3	42.6	50.8
Q4 2017	64.3	53.6	54.9	44.9	53.4
Q1 2018	59.6	55.4	54.2	45.8	54.1
Q2 2018	61.0	53.2	53.5	45.0	52.3
Q3 2018	63.7	53.6	52.7	44.2	51.6
Q4 2018	64.3	53.5	54.4	45.5	53.3
Q1 2019	60.4	54.8	54.0	45.8	53.7
Q2 2019	62.0	53.0	52.6	44.2	52.3
Q3 2019	65.4	54.1	53.4	45.4	52.6
Q4 2019	64.4	52.6	53.1	44.5	51.9

Source: PBC Financial Survey and Statistics Department.

Note: Figures in this table are rounded to one decimal place. Possible discrepancies between year-on-year or quarter-on-quarter changes calculated from the figures and those published in the report are mainly due to rounding.

Compilation Introduction:

The urban depositor survey is a quarterly survey established by the PBC in 1999. Fifty depositors are selected randomly on a quarterly basis from each of 400 bank outlets in 50 large, medium and small-sized cities across the country to make up a survey sample of altogether 20,000 depositors. The survey covers four aspects, i.e., overall judgment on economic operation, savings and liabilities, consumption, and background information of the respondents. The indexes in the urban depositor survey report are calculated using the diffusion index approach, i.e., the proportion c_i represented by each option is calculated, and different options are given different

weights q_i (a weight of 1 to the "good/increase" option, 0.5 to "so-so/unchanged", and 0 to "poor/decrease"), and the final indexes are obtained by adding up the results of each c_i multiplied by the corresponding q_i . All indexes range between 0 and 100%. An index reading above 50% indicates an upward trend or expansion while a reading below 50% is a sign of a downward trend or contraction. The calculation of major indexes is briefly introduced below.

- **1. Price Expectation Index:** It is a diffusion index reflecting respondents' judgment on prices in the next quarter. This index is obtained by first deducting the number of respondents who choose "hard to say", then calculating the proportions of respondents who expect prices to rise and those who expect little change in prices in the next quarter, assigning to them the weights of 1 and 0.5 respectively, and adding up the results.
- **2. Income Sentiment Index:** It is a diffusion index reflecting respondents' sentiment on current income. This index is obtained by first calculating the proportions of respondents who see income rise and those who see little change in current income, then assigning to them the weights of 1 and 0.5 respectively, and adding up the results.
- **3. Income Confidence Index:** It is a diffusion index reflecting respondents' confidence in future income. This index is obtained by first deducting the number of respondents who choose "hard to predict", then calculating the proportions of respondents who expect income to rise and those who expect little change in income for the next quarter, assigning to them the weights of 1 and 0.5 respectively, and adding up the results.
- **4. Employment Sentiment Index:** It is a diffusion index reflecting respondents' sentiment on current employment situation. This index is obtained by first deducting the number of respondents who choose "hard to say", then calculating the proportions of respondents who see employment rise and those who see little change in current employment, assigning to them the weights of 1 and 0.5 respectively, and adding up the results.

5. Employment Expectation Index: It is a diffusion index reflecting respondents' future employment expectations. This index is obtained by first deducting the number of respondents who choose "hard to say", then calculating the proportions of respondents who expect employment to be good and those who expect employment to be so-so in the next quarter, assigning to them the weights of 1 and 0.5 respectively, and adding up the results.